JD training solutions
A Leader in Comprehensive Training Solutions

Over 20 years of Excellence in Learning & Development

Your Trusted Partner in Workplace Performance Improvement

At JD Training Solutions, we specialize in eLearning and Instructor Led Training development and delivery. For Instructor Led Training, we can provide you with an existing course, create a new course for you or customize an existing course.

Turnkey, ready-to-deliver courses include:

- Leadership and Management Development
- Customer Service Excellence
- Effective Time Management
- Presentation Skills
- Business Development
- Behavioral Interviewing
- Life Styles Inventory: Developing leaders and individuals by increasing self-awareness and constructive styles
- DiSC
- Impactful Training for Trainers

Or we can develop a course just for you!

Leadership and Management Development

At JD Training Solutions, we understand the importance of enhancing the quality of leadership in any organization. Our leadership development program can be customized to address the needs of supervisors and managers at all levels of your organization.

Leadership and Management Development topics include:

- Introduction to Leadership
- Communication Styles
- Communication Skills
- Teambuilding
- Problem Solving
- Delivering Effective Feedback
- Leadership and Communication Assessments
- Effective Time Management
- Motivation in the Workplace
- Coaching for Success
- Performance Managemement
- Accountability: Managing for Maximum Results
- 360 Assessments

360-Degree Feedback Assessments

Typically, performance appraisals have been limited to a feedback process between employees and supervisors. With the increased focus on teamwork, employee development, and customer service, the emphasis has shifted to feedback from multiple sources. This multiple-input approach to performance feedback is sometimes called a "360-degree feedback".



360-degree feedback is a method of systematically collecting opinions about an individual's performance from peers, direct reports, the boss, the boss's peers—along with people outside the organization. The benefit of collecting data of this kind is that the person gets to see a panorama of perceptions rather than just self-perception, which affords a more complete picture.

Current and Previous Clients:

abbvie, UNILOCK, Roche, US. FOODS, NBC UNIVERSAL, AVIS Budget, VIA, pivot point INTERNATIONAL, State Farm, Aurora Specialty Textiles Group, Inc., LESLIE SAUNDERS, GONNELLA, CARA, ZURICH, ASTD, U.S. Cellular, HMS HOME WARRANTY



Standard Seven-part Leadership Development Series

1. INTRODUCTION TO LEADERSHIP PART I
- Introduction of the 360 Assessment
- Exploring Your Leadership Potential
- Being Your Personal Best

2. INTRODUCTION TO LEADERSHIP PART II
- Being a Visionary
- Being a Change Agent
- Being a Team Leader
- Creating an Action Plan

3. PROBLEM SOLVING SKILLS
- Problem Solving & Decision Making
- Process Overview
- Communication Dynamics
- Problem Recognition
- Problem Labeling
- Problem Analysis
- Optional Solutions
- Decision Making
- Implementation

4. TEAM BUILDING
- Designing a Successful Blueprint for Your Team
- Building a Strong Foundation
- Constructing a Solid Framework
- Building Bridges to Better Communication
- Ensuring Mutual Trust & Respect

5. COMMUNICATION SKILLS & STYLES
- Pinpoint Personal Communication Style
- Understand the Various Forms of Communication
- Recognize the Strengths & Trouble Spots of Each Style
- Identify the Communication Styles of Others
- Learn How to Flex Personal Style to Improve Communication
- Practice Your Non - verbals
- Choose Your Words Carefully
- Listen Closely

6. PERFORMANCE MANAGEMENT AND MOTIVATION AT WORK
- The Principles of Performance Management
- Conducting Effective Performance Appraisals
- Handling Difficult Discussions
- Understanding What Motivates Individual Behavior
- Motivating Through Empowerment
- Handling the Difficult Employee

7. PUTTING IT ALL TOGETHER
- The First Six Sessions: A Look Back
- Applying New Skills at Work
- Creating Action Plans
- Creating Personal Development Plans
- Your Personal Brand

www.jdtrainingsolutions.com







Learn More

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